

188-132 BUSINESS PLAN QUESTIONNAIRE

Which Visa Subclass is this application for?

188 Innovation Stream_____188 Investment Stream_____ or 132 Visa Subclass_____?

In addition to this questionnaire you MUST provide a PROFESSIONAL RESUME and INNOVATION POINTS TEST VALIDATION to enable us to prepare your document.

Applicant Name: _____

Migration Agency: _____

Migration Agent's Name: _____

Migration Agent's Email: _____

Migration Agent's Telephone: _____

The information in the table below MUST be provided to enable us to prepare your document.

Please fill in the blanks below and where required please provide supporting documents as attachments.

Overseas Business

Overseas Business	Details below MUST be Completed		Supporting Documents MUST be attached if applicable
Company Details:	Company Name:		
	Trading name:		
	Address:		
	Phone:		
	Fax:		
	Website:		
Shareholders Details & Director(s) Names:	Names:	% Shareholding:	
Please specify your role in the business and key responsibilities.			
Number of years you have been operating this business.			
What is the annual turnover and profitability of your business for the last 2 years?	Year		
	Turnover		
	Profitability		
What is the average annual growth of your business in the last 4-5 years?			
How many staff are employed in your business?			



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*The information in the tables below MUST be provided to enable us to prepare your document.
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Overseas Business	Details below MUST be Completed	Supporting Documents MUST be attached if applicable
Please provide product/service list and description.		<ul style="list-style-type: none"> Product Catalogue
List a minimum of three key product/service suppliers (name, address and contact details).		
List a minimum of three customers (name, address and contact details).		
What are your combined personal and business assets?		
Please provide details of any registered trademarks, patents or JV agreements with an Australian company.		<ul style="list-style-type: none"> Attach full details and copies of relevant documents

Further Information about Overseas Business	Details below MUST be Completed	Supporting Documents MUST be attached if applicable
Do you intend to maintain your overseas business whilst establishing your business in Australia.		
If you currently own your own manufacturing business, please provide the list /names of the key machinery used in the production process together with the estimated cost of setting up this production plant.		
If you currently own your own import/export business, please provide the list /names of the key countries you currently trade with.		
Do you have at present or have you had in the past any business connections with Australia? If yes, please provide specific details.		
Do you have any current shareholding or interest in an existing business in Australia? If yes, please provide details, such as the name of the business, ownership structure, location of the business and specify the business nature and products/services.		<ul style="list-style-type: none"> Attach full details and copies of relevant documents

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Proposed Business

Proposed Business	Details below MUST be Completed
Please indicate business intentions in Australia. What type of business / industry sector do you wish to invest into?	
Please indicate the amount of money you wish to invest into your Australian business.	
What Australian state do you wish to invest in? Provide reasons why. Do you have any family or friends or children studying in that state?	
Have you lodged an expression of interest (EOI)? If Yes, please provide reference number and copy of business intention details submitted in EOI.	
Would you like to invest in a start up or going concern?	

Business Research Details

Research Details	Details below MUST be Completed	Supporting Documents MUST be attached if applicable
Please state the dates and places of the previous visit(s) to Australia.		
Please provide details of previously established contact(s) with any of the State Government offices, industry associations or organisations. These details would include dates, names and the nature of the discussion held.		
Have you undertaken any research regarding the potential of setting up a business in Australia? If yes, please specify the areas of research and provide specific researched information that could assist the business plan preparation.		<ul style="list-style-type: none"> • Attach full details, photos and copies of relevant documents
Would you like to engage BzMark Consulting to assist with your business research? (NSW, SA mandatory)?		

In addition to this questionnaire you MUST provide a PROFESSIONAL RESUME and INNOVATION POINTS TEST VALIDATION to enable us to prepare your document.

*This business document is treated as PRIVATE & CONFIDENTIAL and its contents will not be released to a third party. The main purpose of this document is to assist BzMark Consulting to prepare a business plan for the purposes of a Business Migration Visa.
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